

# DOING BUSINESS WITH THE VA

Learn how your small business can compete for federal opportunities with the Department of Veterans Affairs.

## About This Webinar

The Department of Veterans Affairs (VA) supports more than 27 million Veterans nationwide. To fulfill this mission, the VA purchases a wide range of goods and services at the national, regional, and local levels.

**This webinar is designed for small businesses, Veteran-owned businesses, contractors, and suppliers interested in partnering with the VA.**

## What You Will Learn

- How to engage with the VA and understand its procurement structure
- The VA's business goals and commitment to small and Veteran-owned businesses
- What the VA buys, including commodities, services, and construction
- Where to find VA opportunities and how to respond to solicitations
- How proposals are evaluated and contracts awarded

## Presenter

**Shayne A. Park**

NCO20 Small Business Liaison

United States Department of Veterans Affairs

To register click [here](#).

**Training point of contact:**

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## EVENT DETAILS:

**Date:** March 5, 2026

**Time:** 10:30 AM – 11:30 AM (PST)

**Location:** Virtual Webinar

This class is FREE but you must register to attend

**REGISTER TODAY at:** [www.orapexaccelerator.org](http://www.orapexaccelerator.org) event calendar!

To Register click [here](#).

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TRAINING**

