

DOING BUSINESS WITH THE VA

Learn how your small business can compete for federal opportunities with the Department of Veterans Affairs.

About This Webinar

The Department of Veterans Affairs (VA) supports more than 27 million Veterans nationwide. To fulfill this mission, the VA purchases a wide range of goods and services at the national, regional, and local levels.

This webinar is designed for small businesses, Veteran-owned businesses, contractors, and suppliers interested in partnering with the VA.

What You Will Learn

- How to engage with the VA and understand its procurement structure
- The VA's business goals and commitment to small and Veteran-owned businesses
- What the VA buys, including commodities, services, and construction
- Where to find VA opportunities and how to respond to solicitations
- How proposals are evaluated and contracts awarded

Presenter

Shayne A. Park

NCO20 Small Business Liaison

United States Department of Veterans Affairs

To register click [here](#).

Training point of contact:

Counselor: Jeannet Santiago

Phone: 503-489-4937

Email: jsantiago@gcap.org



EVENT DETAILS:

Date: March 5, 2026

Time: 10:30 AM – 11:30 AM (PST)

Location: Virtual Webinar

This class is FREE but you must register to attend

REGISTER TODAY at:
www.orapexaccelerator.org event calendar!

To Register click [here](#).

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TRAINING**

